

New Energies Solutions



Serving the energies of today and tomorrow

Agenda

- 01 • **Rubis Energie at a glance**
- 02 • **Our offer for low-carbon molecules**
- 03 • **Our offer for the electrification of uses**
- 04 • **In a nutshell**



01

Rubis Energie at a glance



A leader in energy distribution

As a subsidiary of Rubis, a French group listed on the Paris Stock Exchange, Rubis Energie brings together energy distribution, product supply, maritime transport and refining activities.

Rubis Energie at a glance



1995

Year of creation



over 50 countries

Africa, Caribbean and Europe



4 400

Employees worldwide



1 143

Fuel stations in 23 countries



16

Vessels, 10 of which are fully owned



80

Industrial sites

Rubis Energie key figures

as of 31st december 2025

6473 M€
Revenue

1337 '000 m³
LPG volumes distributed in 2025

+2%
2025 vs 2024

754 M€
EBITDA

4465 '000 m³
Fuel volumes distributed in 2025

+4%
2025 vs 2024

543 M€
EBIT

548 '000 m³
Bitumen volumes distributed in 2025

+28%
2025 vs 2024



A global presence

Rubis Energie supports its customers in nearly 50 countries around the world

AFRICA

Angola - Botswana - Burundi - Cameroon - Comoros - Djibouti - Ethiopia - Gabon - Guinea - Kenya - Reunion - Liberia - Madagascar - Morocco - Nigeria - Rwanda - Senegal - South Africa - Togo - Uganda - Zambia



35%
EBITDA



% 2025 Retail & Marketing EBITDA

CARIBBEAN

Antigua - Bahamas - Barbados - Bermuda - Dominica - Grenada - Guadeloupe - Guyana - French Guiana - Haiti - Cayman Islands - Jamaica - Marie Galante - Martinique - St Barthélemy - St Vincent and the Grenadines - St Lucia - Suriname - Turks and Caicos



44%
EBITDA

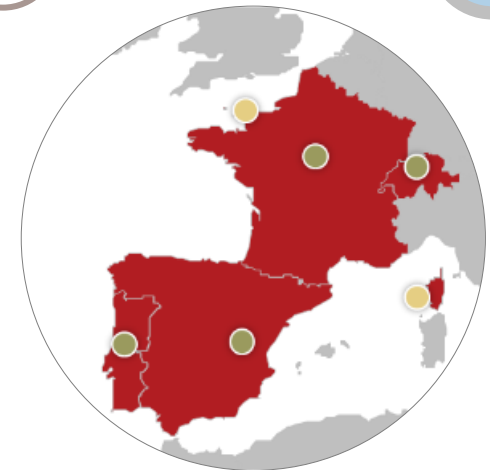


EUROPE

Belgium - Corsica - Spain - France - Channel Islands - Portugal - Switzerland



21%
EBITDA



LPG

Fuels

Bitumen



A conventional multi-energy offer...

For more than 30 years, Rubis Energy has been serving its customers in many sectors

LPG



Propane and Butane

Road Fuels



Petrol, diesel, CNG

Aviation Fuels



AVGAS, Jet Fuel

Marine Fuels



Heavy Fuel Oil (VLSFO, LSFO, HSFO), Bunkering

Industrial Fuel Oil



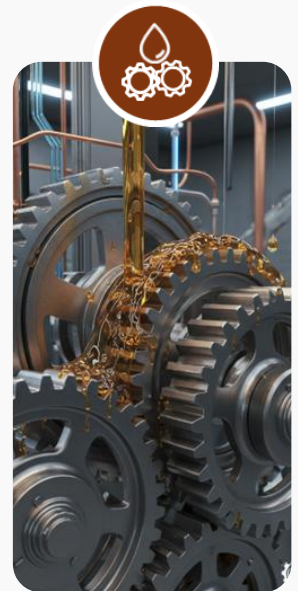
Diesel, Heavy Fuel Oil (VLSFO, LSFO, HSFO)

Bitumen



Road grades, modified bitumen, emulsions etc.

Lubricants



Automotive, industrial grades etc.



... complemented by a low-carbon offer

Rubis Energie now supports its customers in their energy transition

Low-carbon molecules

Bio-Gas



Bio-Propane, Bio-Butane

Biofuels



Biodiesel FAME (UCOME) and HEFA (HVO RD100)

Sustainable Aviation Fuels



Sustainable Aviation Fuel (SAF), Synthetic Blending Component

Electrification of uses

Solarization



Self-consumption, Corporate PPA, third-party financing

Electricity storage



Optimization of self-consumption, grid services

Electric mobility



Charging stations, E-mobility solution

Transition Services



Energy audit, energy mix and performance

Note : availability of products and services based on geographies



02

Low-carbon molecules

WHO SAYS YOU HAVE TO
GET RID OF YOUR
DIESEL CAR
TO GO GREENER?



All you have
to do is switch to
Rubis Renewable Diesel.

Rubis. Giving you the power of choice.

rubis-ci.co.uk/rd100
enquiries@rubis-ci.co.uk

 **RD100**
100% RENEWABLE DIESEL



Our offer of low-carbon molecules

Carefully selected sources of supply for a wide range of products

Sources of supply



Our low-carbon molecules are **exclusively derived from the transformation of waste and residues** (used cooking oil, animal fats).



We exclude first-generation fuels, derived from crops (rapeseed, soybean, etc.) in direct competition with human and animal food.



Our molecules **comply with the European RED II/III** (Renewable Energy Directive) Directives.



Our supply chains are **ISCC certified** (International Sustainability & Carbon Certification) and a Proof of Sustainability (PoS) accompanies each of our deliveries.



Our molecules are derived from **recognized and proven synthesis routes** (HEFA and FAME synthesis pathways¹).

Used Cooking Oils (UCO)



Animal fat

Product offer



Renewable diesel HVO³

Available under the brand name Rubis Energie RD100  100% RENEWABLE DIESEL



Renewable fuel oil

Available under the brand Rubis Energie EcoHeat100 



Sustainable Aviation Fuel

available pure as a Synthetic Blending Component (SBC) or already blended as Sustainable Aviation Fuel (SAF).



Renewable liquefied gases

(Bio-propane, bio-butane)



Biodiesel UCOME⁴

available pure (B100) or blended with conventional diesel (B7 to B30)



Renewable diesel RD100

Our RD100 is an HVO diesel with multiple advantages



Up to **90%**
reduction in
emissions

In addition to reducing CO₂ emissions by up to 90%⁽¹⁾, the use of RD100 makes it possible to reduce fine particles by an average of 20% and NOx during combustion by 29%.



"Drop-in", no
modification
required

The RD100 is compatible with the majority of existing diesel engines, thus avoiding the cost of modifying or replacing vehicles.



Existing
infrastructure

The RD100 can be stored and distributed via current diesel infrastructure, avoiding investments in tanks and equipment.



Excellent stability
and longevity in
storage

RD100 is highly stable, resistant to oxidation and bacterial attack, giving it consistent durability and performance, even after a long period of storage, registering stability even higher than conventional diesel.

Note 1 : The emission factor may vary depending on the origin of the waste used for production. A Certificate of Sustainability (PoS), confirming the emission factor, accompanies each of our deliveries of HVO RD100.





Dedicated Supply Chain

If our low-carbon molecules are not available in your area, we study your needs to assess the feasibility of a dedicated supply



Step 1

We analyze your needs and advise you on the right low-carbon molecule



Step 4

We formulate our proposal for you and agree together on the contractual terms of dedicated procurement.



Step 2

We study the regulatory context of your geography to determine the necessary product specifications and import procedures.



Step 5

We implement the infrastructure and logistical means necessary for your supply.



Step 3

We design the logistics scheme and the infrastructure to be implemented to ensure your supply



Step 6

We supply you according to your needs in accordance with the defined contractual terms.



03

Electrification of Uses



Solarization

We offer solarization solutions on the roof, on the ground or mobile turnkey and financed



Roof installations



Ground installations



Solar trackers



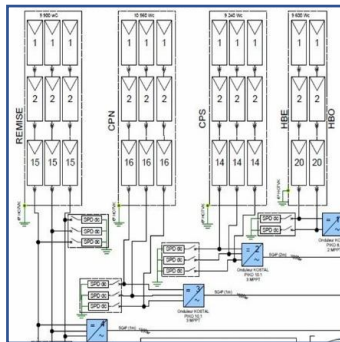
Parking canopies



Mobile systems



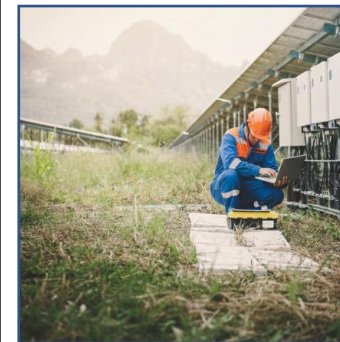
Administrative procedures



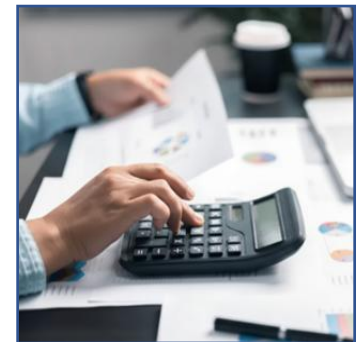
Engineering



Construction



Operation



Financing

Solarization

We support our clients in all our geographies



Examples



**500 kWc roof mounted
Nairobi, Kenya**



Client: Pharmaceutical industrial group



**1 000 kWc ground mounted
Freetown, Jamaïque**



Client: Agro-industrial, poultry and livestock group



**65 kWc on parking canopie
Mahajanga, Madagascar**



Customer: Industrial group, logistics center

Energy Storage

Our solarization offer is complemented by a battery storage offer (BESS)



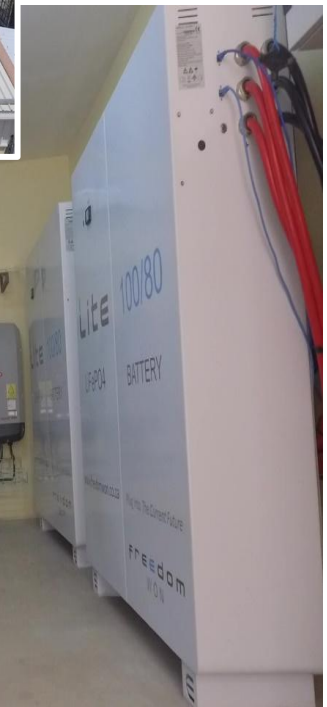
- **"Behind-the-Meter" Storage (BTM)**

Storage deployed at the customer's premises in order to optimise the self-consumption of photovoltaic energy produced on site, to shave peak demand (peak shaving) or as a backup solution in the event of a power cut on the public grid.

- **"Front-of-the-Meter" Storage (FTM)**

Large-scale installations (battery farms) implemented to provide services to the electricity grid operator (frequency regulation, capacity reserve, black-start, etc.).

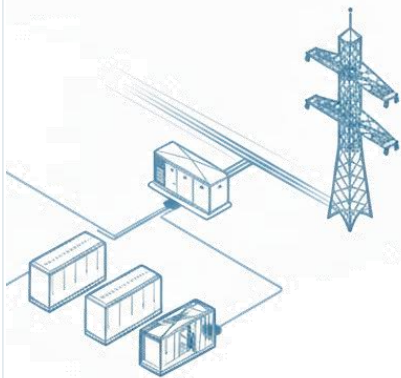
"Behind-the-Meter" Storage at an industrial customer



Anatomy of a battery storage system (BESS)¹ :

- **Battery cells:** the heart of the system that stores electrical energy.
- **Bidirectional inverters(PCS)** : High-agility conversion intelligence (AC/DC).
- **EMS** : The software brain for optimized management and profitability.
- **Cooling and safety:** guarantee thermal stability and protection against fire hazards.

Note 1: Battery Energy Storage System



Installation carried out in Madagascar 300 kWh of storage on an industrial site equipped with 62 kWp on the roof (self-consumption optimization)

Electric mobility

We support our customers in their transition to electric mobility



Our offer:

- support for the transition to electric mobility,
- optimisation of vehicle fleets according to uses,
- design and deployment of charging infrastructure,
- construction and operation of turnkey infrastructure,
- provision of charging management software solutions,
- Infrastructure supervision and hotline (optional)



Our Clients:

- fleet owners (companies, administrations and public establishments, rental companies, etc.)
- establishments open to the public (hotels, shopping malls, etc.)



Nos solutions techniques:



Fleet Management Portal and means of authentication during recharging acts.



Wide range of equipment and power adapted to our customers' uses (typically from 3.7 kW to 50 kW).



04

In a nutshell



Solutions opening up a wide range of possibilities

We combine our solutions to support our clients in their challenges of decarbonizing their activities

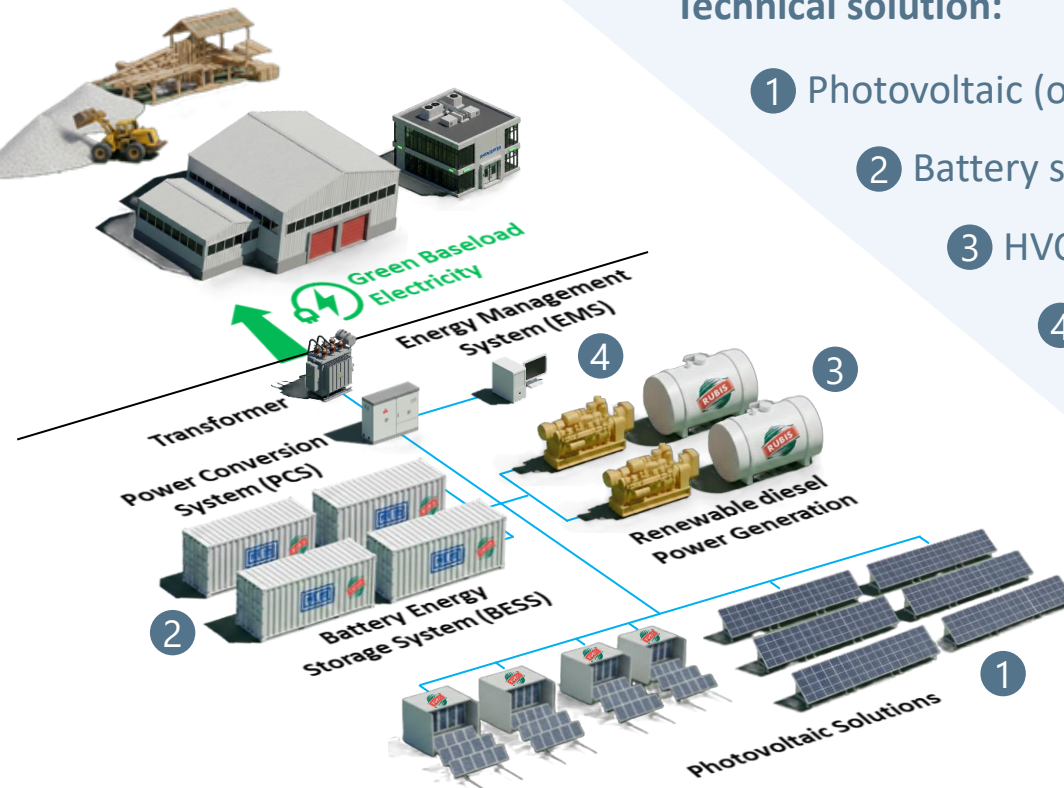


Micro-grid "green electron"

Objective: site supply with green "baseload" electrons

Technical solution:

- ① Photovoltaic (on the ground or possibly containerized in cyclone zones)
- ② Battery storage to meet the usage profile
- ③ HVO powered generator set
- ④ Energy Management System (EMS)



Rubis Energie's scope of intervention

- A Technical Engineering
- B Administrative procedures
- C Construction and operation
- D Financing

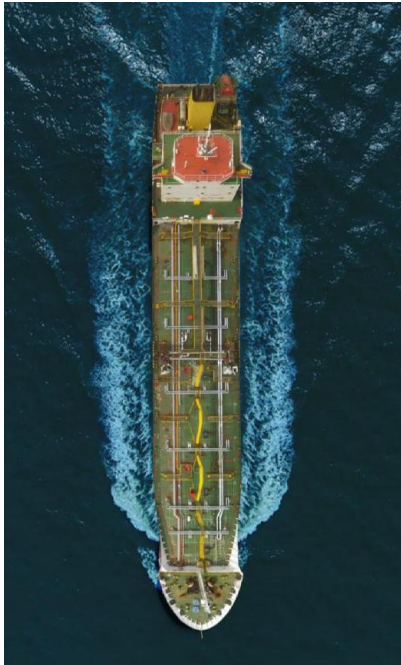


Solutions for which we are the first customers

We use our solutions to meet our own goals of decarbonizing our operations



Biofuels for our marine operations



Renewable fuel oil for our industrial boilers



Renewable Diesel for our transport fleet



Solarization of our facilities



Electromobility



